## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 9, 2018

## Arcadia Biosciences, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation)

001-37383

(Commission File Number)

81-0571538 (IRS Employer Identification No.)

202 Cousteau Place, Suite 105, Davis, CA (Address of Principal Executive Offices)

95618 (Zip Code)

Registrant's Telephone Number, Including Area Code: (530) 756-7077

Not Applicable (Former Name or Former Address, if Changed Since Last Report)							
k the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following isions (see General Instructions A.2. below):							
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)							
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)							
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))							
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))							
rate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) ale 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).							

Emerging growth company ⊠

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\boxtimes$ 

#### Item 2.02. Results of Operations and Financial Condition.

On May 9, 2018, Arcadia Biosciences, Inc. (the "Company") issued a press release announcing financial results for the first quarter ended March 31, 2018. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

The information furnished in this Form 8-K and the press release attached as Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended. The information contained in this Item 2.02 and in the press release attached as Exhibit 99.1 shall not be incorporated by reference into any filing with the U.S. Securities and Exchange Commission made by the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	Press release issued by Arcadia Biosciences, Inc. entitled "ARCADIA BIOSCIENCES ANNOUNCES FIRST-QUARTER 2018 FINANCIAL
	RESULTS AND BUSINESS HIGHLIGHTS" dated May 9, 2018.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## ARCADIA BIOSCIENCES, INC.

Date: May 9, 2018 By: /s/ MATTHEW T. PLAVAN

Name: Matthew T. Plavan
Title: Chief Financial Officer



#### FOR IMMEDIATE RELEASE

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#### ARCADIA BIOSCIENCES ANNOUNCES FIRST-QUARTER 2018 FINANCIAL RESULTS AND BUSINESS HIGHLIGHTS

-- A strong start to 2018 in product development and commercialization plans for consumer-driven health and nutrition ingredient products, fifth consecutive reduction in year-over-year quarterly operating loss –

**DAVIS, Calif. (May 9, 2018)** – Arcadia Biosciences, Inc. (Nasdaq: RKDA), an agricultural food ingredient company, today released its financial and business results for the first quarter of 2018.

"With the launch of our GoodWheat™ brand and notable technical achievements in our Resistant Starch and Reduced Gluten wheat products, 2018 is shaping up to be a game-changing year at Arcadia," said Raj Ketkar, president and CEO. "We made a strong start in our commercialization plans for our wheat quality portfolio in the first quarter, all the while containing our operating costs, leading to another year-over-year reduction in our quarterly operating loss."

#### Q1 2018 Operating and Financial Highlights

- <u>GoodWheat<sup>TM</sup> Branded Ingredients Platform</u>. Arcadia launched its GoodWheat<sup>TM</sup> brand of wheat ingredients to add value to the entire wheat value chain, from seed to table, by enabling a wider range of choices to meet evolving consumer demands. The platform includes Arcadia's current and future non-GM wheat portfolio of high fiber Resistant Starch (RS) and Reduced Gluten (RG) wheat varieties, as well as future wheat innovations.
- <u>High Fiber, Resistant Starch Wheat Milestones</u>. Arcadia announced two key technical milestones in its high fiber, RS wheat lines. Arcadia's RS wheat varieties contain 94 percent amylose, compared to 25 to 30 percent in traditional wheat. Increased levels of amylose correspond to higher levels of resistant starch, which has been proven to deliver significant health benefits. These same wheat varieties deliver levels of total dietary fiber high enough to meet the FDA's threshold for "Good Source" of fiber and "High in Fiber" designations on consumer packaging. These new non-GM wheat varieties, naturally high in fiber, will help satisfy consumers' demands for healthier, clean-label ingredients in their favorite wheat-based foods.
- Reduced Gluten Wheat. Arcadia added new Reduced Gluten wheat to the GoodWheat™ portfolio, with plans to have lines available for commercial testing by the end of the year. Arcadia's RG wheat product is a non-GM, patent-pending, identity preserved specialty wheat in which allergenic glutens have been reduced by 75 percent while the levels of glutens important for baking are not changed. With the growing number of consumers making a conscious effort to reduce gluten in their diets, Arcadia believes its RG wheat represents a rich and untapped opportunity for specialty products and unique brand extensions.
- <u>Agricultural Productivity Traits Increase Yields in Rice</u>. In two crop seasons of field trials, three of Arcadia's abiotic stress traits stacked together demonstrated double digit yield increases in rice. Multiple lines carrying the nitrogen use efficiency (NUE), water use efficiency (WUE) and salinity tolerance (ST) traits outperformed control lines by an average of 25 percent under limiting nitrogen applications, when measured for yield. The same lines yielded an average of 40 percent more than controls under combined limiting nitrogen and drought conditions in the field. These results indicate that there may be synergistic effects between the traits that protect crop yields against a variety of challenging growing conditions, including nutrient deficiency, drought and salinity.
- <u>Strengthened Financial Position</u>. Arcadia raised \$10M in funding through a private placement (PIPE) financing this quarter, bringing its cash balance to \$20.4 million with no debt at March 31, 2018. The company is well funded to begin commercialization activities for its portfolio of health and nutrition products.

## **Q2 Strategic Outlook**

• <u>Building Commercialization Capabilities</u>. As the company transforms from a technology/ trait partner to a value-added ingredient company, Arcadia is building new capabilities in terms of lead qualification and tracking, branding, value pricing, portfolio and product lifecycle management, business strategy and product introduction. Arcadia is also building relationships across the wheat value chain, including farmers, breeders, identity preservation, millers and food companies, in preparation for commercialization of its non-GM wheat products.

#### Financial Snapshot

#### (Unaudited)

(In thousands)

Three Months Ended March 31, 2018 2017 Favorable / (Unfavorable) (804)**Total Revenues** 214 1,018 (79)%**Total Operating Expenses** 4.053 4,981 928 19% **Loss From Operations** (3,839)(3,963)124 3% **Net Loss Attributable to Common Stockholders** (10,615)(6,399)(152)%(4,216)

#### Revenues

In the first quarter of 2018, total revenues were \$214,000 compared to revenues of \$1.0 million in the first quarter of 2017, a 79 percent decrease. The quarter-over-quarter decrease was driven mainly by a \$554,000 reduction in our contract research and government grant revenue due to the completion of a government grant during 2017, as well as a short-term research contract in the first quarter of 2017 that was not present in 2018. Over the next 12 to 36 months, as the company transitions to its new focus on health and nutrition quality products, Arcadia expects revenue from government grants, research contracts and license revenues to be replaced by product and trait revenues.

#### **Operating Expenses**

In the first quarter of 2018, operating expenses totaled \$4.1 million, down from \$5.0 million in the first quarter of 2017, a decrease of \$928,000 or 19 percent. Cost of product revenues decreased by \$70,000 as a result of lower sales when comparing the respective periods. Research and development (R&D) spending decreased by \$427,000 and general and administrative (SG&A) expenses decreased by \$431,000. Both decreases were driven primarily by lower salaries and benefits, mainly the result of workforce reductions made during the first quarter of 2017.

#### **Net Loss Attributable to Common Stockholders**

Net loss attributable to common stockholders for the first quarter of 2018 was \$10.6 million, a 152 percent increase from the \$4.2 million loss in the first quarter of 2017. The increase was driven by the initial recognition, and subsequent fair value remeasurement, of the liabilities associated with the PIPE financing.

#### **Conference Call and Webcast**

The company has scheduled a conference call for 4:30 p.m. Eastern (1:30 p.m. Pacific) today, May 9, to discuss first-quarter financial results and key strategic achievements.

Interested participants can join the conference call using the following numbers:

U.S. Toll-Free Dial-In: +1-844-243-4690 International Dial-In: +1-225-283-0138

Passcode: 4267176

A live webcast of the conference call will be available on the "Investors" section of the Arcadia's website at <u>www.arcadiabio.com</u>. Following completion of the call, a recorded replay will be available on the company's investor website.

#### **Safe Harbor Statement**

"Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995: This press release and the accompanying conference call contain forward-looking statements about the company and its products, including statements relating to components of the company's long-term financial success; the company's traits, commercial products, and collaborations; and the company's ability to manage the regulatory processes for its traits and commercial products. Forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially, and reported results should not be considered as an indication of future

performance. These risks and uncertainties include, but are not limited to: the company's and its partners' ability to develop commercial products incorporating its traits and to complete the regulatory review process for such products; the company's compliance with laws and regulations that impact the company's business, and changes to such laws and regulations; and the company's future capital requirements and ability to satisfy its capital needs. Further information regarding these and other factors that could affect the company's financial results is included in filings the company makes with the Securities and Exchange Commission from time to time, including the section entitled "Risk Factors" in the company's Annual Report on Form 10-K for the year ended December 31, 2017. These documents are on the SEC Filings section of the "Investors" section of the company's website at <a href="https://www.arcadiabio.com">www.arcadiabio.com</a>. All information provided in this release and in the attachments is as of the date hereof, and Arcadia Biosciences, Inc. undertakes no duty to update this information.

#### About Arcadia Biosciences, Inc.

Arcadia Biosciences (Nasdaq: RKDA) develops and markets high-value food ingredients and nutritional oils that help meet consumer demand for a healthier diet. Arcadia's GoodWheat<sup>TM</sup> branded ingredients deliver health benefits to consumers and enable consumer packaged goods companies to differentiate their brands in the marketplace. The company's portfolio of agricultural traits are being developed to enable farmers around the world to be more productive and minimize the impact of agriculture on the environment. For more information, visit <a href="https://www.arcadiabio.com">www.arcadiabio.com</a>.

## **Condensed Consolidated Balance Sheets**

## (Unaudited)

(In thousands, except share data)

(	Mar	ch 31, 2018	December 31, 2017	
Assets				
Current assets:				
Cash and cash equivalents	\$	20,418	\$	9,125
Short-term investments		_		3,898
Accounts receivable		52		1,231
Unbilled revenue		49		4
Inventories — current		309		229
Prepaid expenses and other current assets		417		560
Total current assets		21,245		15,047
Property and equipment, net		280		299
Inventories — noncurrent		1,067		1,168
Other noncurrent assets		7		56
Total assets	\$	22,599	\$	16,570
Liabilities and stockholders' equity				
Current liabilities:				
Accounts payable and accrued expenses	\$	2,457	\$	2,496
Amounts due to related parties		4		29
Unearned revenue — current		571		1,000
Total current liabilities		3,032		3,525
Unearned revenue — noncurrent		_		2,038
Common stock warrant liability		9,900		_
Common stock adjustment feature liability		6,000		_
Other noncurrent liabilities		3,000		3,000
Total liabilities		21,932		8,563
Stockholders' equity:				
Common stock, \$0.001 par value—150,000,000 shares authorized as of March 31, 2018 and December 31, 2017; 2,481,137 and 2,134,154				
shares issued and outstanding as of March 31, 2018 and December 31, 2017		43		42
Additional paid-in capital		176,125		175,223
Accumulated deficit		(175,501)		(167,257)
Accumulated other comprehensive loss	<u>_</u>	_		(1)
Total stockholders' equity		667	- <del></del>	8,007
Total liabilities and stockholders' equity	\$	22,599	\$	16,570

## **Condensed Consolidated Statements of Operations and Comprehensive Loss**

### (Unaudited)

(In thousands, except share and per share data)

	Three Months Ended March 31,					
		2018	_	2017		
Revenues:						
Product	\$	61	\$	205		
License		_		106		
Contract research and government grants		153		707		
Total revenues		214		1,018		
Operating expenses:						
Cost of product revenues		36		106		
Research and development		1,396		1,823		
Selling, general and administrative		2,621		3,052		
Total operating expenses		4,053		4,981		
Loss from operations		(3,839)		(3,963)		
Interest expense		_		(339)		
Other income, net		38		96		
Initial loss on common stock warrant and common stock adjustment feature liabilities		(4,000)		_		
Change in fair value of common stock warrant and common stock adjustment feature liabilities		(1,900)		_		
Offering costs related to securities purchase agreement		(904)		_		
Net loss before income taxes		(10,605)		(4,206)		
Income tax provision		(10)		(10)		
Net loss	\$	(10,615)	\$	(4,216)		
Net loss per share attributable to common stockholders:						
Basic and diluted	\$	(4.86)	\$	(1.90)		
Weighted-average number of shares used in per share calculations:						
Basic and diluted		2,186,196		2,218,010		
Other comprehensive income (loss), net of tax			-			
Unrealized gains (loss) on available-for-sale securities		1		(1)		
Other comprehensive income (loss)		1		(1)		
Comprehensive loss attributable to common stockholders	\$	(10,614)	\$	(4,217)		

## Condensed Consolidated Statements of Stockholders' Equity

## (Unaudited)

(In thousands, except share data)

	Commo	n Stock	<b>.</b>	Additional Paid-In Capital	cumulated Deficit	Accumulated Other Comprehensive (Loss)	Total Stockholders' Equity	
	Shares	Aı	mount					
Balance at January 1, 2017	2,224,384	\$	44	\$ 173,723	\$ (151,550)	\$ (19)	\$ 22,198	
Issuance of shares related to employee stock purchase plan	1,964		_	24	_	_	24	
Stock-based compensation	_		_	1,474	_	_	1,474	
Other comprehensive income	_		_	_	_	18	18	
Exchange of membership interest in unconsolidated entity for								
common stock	(92,194)		(2)	2	_	_	_	
Net loss					(15,707)		(15,707)	
Balance at December 31, 2017	2,134,153	\$	42	\$ 175,223	\$ (167,257)	\$ (1)	\$ 8,007	
Impact of adoption of Topic 606 (Note 5)	_		_	_	2,371	_	2,371	
Issuance of shares related to employee stock option exercises	44,354		_	963	_	_	963	
Issuance of shares related to employee stock purchase plan	567		_	3	_	_	3	
Issuance of shares related to securities purchase agreement	300,752		1	_	_	_	1	
Offering costs related to securities purchase agreement	_		_	(888)	_	_	(888)	
Issuance of placement agent warrants	_		_	526	_	_	526	
Stock-based compensation	_		_	298	_	_	298	
Issuance of shares related to reverse stock split	1,311		_	_	_	_	_	
Other comprehensive income	_		_	_	_	1	1	
Net loss					(10,615)		(10,615)	
Balance at March 31, 2018	2,481,137	\$	43	\$ 176,125	\$ (175,501)	\$ —	\$ 667	

## **Condensed Consolidated Statements of Cash Flows**

### (Unaudited)

(In thousands)

(In thousands)	Three Months Ended March 21				
	Three Months Ended March 31, 2018 2017				
CASH FLOWS FROM OPERATING ACTIVITIES:					
Net loss	\$	(10,615)	\$	(4,216)	
Adjustments to reconcile net loss to cash used in operating activities:					
Initial loss on common stock warrant and common stock adjustment feature liabilities		4,000		_	
Change in fair value of common stock warrant and common stock adjustment feature					
liabilities		1,900		_	
Offering costs related to securities purchase agreement		904		_	
Depreciation and amortization		52		81	
Gain on disposal of equipment		(3)		(3)	
Net amortization of investment premium		(2)		(36)	
Stock-based compensation		298		371	
Accretion of debt discount		_		49	
Changes in operating assets and liabilities:  Accounts receivable		1,179		65	
Unbilled revenue		(45)		72	
Inventories		21		62	
Prepaid expenses and other current assets		137		(404)	
Other noncurrent assets				(423)	
Accounts payable and accrued expenses		(322)		(176)	
Amounts due to related parties		(25)		(10)	
Unearned revenue		(96)		38	
Net cash used in operating activities		(2,617)		(4,530)	
CASH FLOWS FROM INVESTING ACTIVITIES:		( )-		( )===/	
Proceeds from sale of property and equipment		9		4	
Purchases of property and equipment		(33)		(57)	
Purchases of investments		<u></u>		(4,582)	
Proceeds from sales and maturities of investments		3,900		14,695	
Net cash provided by investing activities		3,876		10,060	
CASH FLOWS FROM FINANCING ACTIVITIES:					
Proceeds from issuance of common stock and warrants from securities purchase agreement		10,000		_	
Payments of offering costs related to securities purchase agreement		(932)		_	
Proceeds from exercise of stock options and ESPP purchases		966		16	
Net cash provided by financing activities		10,034		16	
Net increase in cash and cash equivalents		11,293		5,546	
Cash and cash equivalents — beginning of period		9,125		2,013	
Cash and cash equivalents — end of period	\$	20,418	\$	7,559	
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:					
Cash paid for interest	\$	_	\$	288	
Cash paid for income taxes	\$	24	\$		
NONCASH INVESTING AND FINANCING ACTIVITIES:					
Proceeds from sale of fixed assets included in prepaid expenses and other current assets at end of					
period	\$	1	\$	_	
Offering costs in accounts payable and accrued expenses at end of period	\$	334	\$		
Common stock warrants issued to placement agent and included in offering costs	\$	526	\$		
·		320			
Purchases of property and equipment included in accounts payable and accrued expenses	\$	_	\$	2	
Exchange of membership interest in unconsolidated entity for common stock	\$	_	\$	2	